

# Premium Discounts for Hurricane Loss Mitigation

**Company Name:** ST. JOHNS INSURANCE COMPANY, INC.  
**Line of Business:** Homeowners  
**Program Name:** St. Johns Homeowners  
**Policy Type:** HO3/HO4/HO6

The risk of loss from a hurricane is something that each Floridian faces. We know that hurricanes cannot be prevented, but many Floridians are not aware there are things they can do to better protect their property from damage or destruction. Certain construction techniques and features are very effective in protecting your property. If your property has these unique characteristics, you may qualify for a **discount on your property insurance premiums.**

## What are the some of the construction techniques and features?

There are many different construction techniques and features. Some of the most common generally fall into one of the categories listed in below.

<p><b>2001 Florida Building Code Compliance (FBC)</b></p> <p>Homes built in compliance with the 2001 Florida Building Code receive a significant discount as a result of the features required by the new code.</p> <p><b>How do I get this discount: (companies to provide answer)</b></p> <p>How do I get this discount? Dwellings certified by a qualified design professional are given credits according to the presence and cumulative value of various construction features. Buildings constructed to the 2001 Florida Building Code receive a additional 15 % "Select Home Discount" when the local building authority has a Building Code Effectiveness Grade of 1,2 or 3</p>	<p>Up to 26%</p>
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<p><b>Roof Shape</b></p> <p><b>Hip Roof</b> – A roof that is sloped on all four sides like a pyramid.</p> <p><b>Other roof shapes</b></p> <p><b>How do I get this discount? (companies to provide answer)</b> Submit completed Design Certification.</p>	<p>Up to 26%</p> <p>Up to 22%</p>
<p><b>Opening Protection</b></p> <p><b>Shutters</b></p> <p><b>Special/Impact Resistant glass</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit completed Design Certification.</p>	<p>Up to 26%</p> <p>Up to 20%</p>
<p><b>Roof Deck Attachment</b></p> <p><b>6d nails or screws</b> <b>8d nails or screws</b> <b>Dimensional lumber</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit completed Design Certification.</p>	<p>Up to 26%</p>
<p><b>Roof Covering</b></p> <p><b>Asphalt shingles</b> <b>Wood shingles</b> <b>Clay or concrete tiles</b> <b>Metal panels</b> <b>Other roof covering</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit completed Design Certification.</p>	<p>Up to 26%</p>
<p><b>Roof to Wall Connectors</b></p> <p><b>Clips</b> <b>Single or Double Wraps</b> <b>Toe Nails/Screws</b> <b>Structurally Connected</b> <b>Other roof to wall connectors</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit completed Design Certification.</p>	<p>Up to 26%</p>

## Calculating Your Discount

**There are several important facts that you must understand prior to estimating any discounts to which you may be entitled. They are as follows:**

First, the discounts for the construction techniques and features listed above are not cumulative. In other words, **you simply cannot add up the above items to arrive at your discount.** These construction techniques and features work together and your total discount is a function of all the property's features;

Second, as noted above, some of these construction techniques and features require independent certification from a licensed expert;

Finally, your policy premiums are generally separated into two parts, the "wind" portion and the "non-wind" portion. Any applicable discounts are applied only against the "wind" portion of your premium.

Now that we understand a little more about the application of the discounts, lets look at some examples. All of the examples below are for a residential structure. The policy premium is assumed to be \$1,000 prior to any discounts; the “wind” portion is \$600 and the “non-wind” portion is \$400.

**Example #1**

Construction techniques and features for a home constructed in 2003 located within 1,500 feet of the coastline:

- Complies with the minimum requirements of the 2001 Florida Building Code
- No Shutters
- No Hip Roof Shape

Applicable discount based on the techniques and features discount is 15 %

Policy Premium \$1000

Less (discount of 15 % X “wind” premium = (\$600))

**New Policy Premium after discounts \$778**

**Example #2**

Construction techniques and features for a home constructed in 2003 located within 1,500 feet of the coastline:

- Complies with the minimum requirements of the 2001 Florida Building Code
- Shutters
- Hip Roof Shape

Applicable discount based on the techniques and features discount is 41 %

Policy Premium \$1000

Less (discount of 41 % X “wind” premium = (\$600))

**New Policy Premium after discounts \$754**

**Example #3**

Construction techniques and features for a home constructed in 1999 located within 1,500 feet of the coastline:

- Asphalt shingles connected with 6d nails
- No Shutters
- No Hip Roof Shape

Applicable discount based on the techniques and features discount is 15 %

Policy Premium \$1000

Less (discount of 15 % X “wind” premium of \$600)(\$xxxx)

**New Policy Premium after discounts \$910**

**Example #4**

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Construction techniques and features for a home constructed in 1999 located within 1,500 feet of the coastline:

- Asphalt shingles connected with 6d nails
- Shutters
- Hip Roof Shape

Applicable discount based on the techniques and features discount is 20 %

Policy Premium \$1000

Less (discount of 20 % X "wind" premium of \$600)(\$xxx)

**New Policy Premium after discounts \$880**

**Summary**

These examples represent only a few of the many possible combinations of construction techniques and features that exist. There may additional construction techniques and features that are not listed on this form because they are not common in residential construction. If you have further questions about the construction techniques and features herein or other construction techniques and features that could result in a discount, please contact your agent or the company at 800-748-2030.

**Comments:**

Note: St. Johns generally does not insure risks within 1500 feet of the coastline, however these examples do represent discounts available to risks meeting the three components outlined above irrespective of distance to the coast.