

# Premium Discounts for Hurricane Loss Mitigation

**Company Name:** HORACE MANN INSURANCE COMPANY  
**Line of Business:** Homeowners  
**Program Name:** Horace Mann Homeowners  
**Policy Type:** HO-3

The risk of loss from a hurricane is something that each Floridian faces. We know that hurricanes cannot be prevented, but many Floridians are not aware there are things they can do to better protect their property from damage or destruction. Certain construction techniques and features are very effective in protecting your property. If your property has these unique characteristics, you may qualify for a **discount on your property insurance premiums**.

## What are the some of the construction techniques and features?

There are many different construction techniques and features. Some of the most common generally fall into one of the categories listed in below.

<p><b>2001 Florida Building Code Compliance (FBC)</b></p> <p>Homes built in compliance with the 2001 Florida Building Code receive a significant discount as a result of the features required by the new code.</p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB.</p>	<p>Up to 45%</p>
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<p><b>Roof Shape</b></p> <p><b>Hip Roof</b> – A roof that is sloped on all four sides like a pyramid.</p> <p><b>Other roof shapes</b></p> <p><b>How do I get this discount? (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB or you may submit photos from every angle of the home.</p>	<p>Up to 45%</p> <p>Up to 42%</p>
<p><b>Opening Protection</b></p> <p><b>Shutters</b></p> <p><b>Special/Impact Resistant glass</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB and/or submit a copy of the shutter certificate provided by the installing contractor identifying the wind speeds and pressures the protective devices are designed to withstand.</p>	<p>Up to 45%</p> <p>Up to 45%</p>
<p><b>Roof Deck Attachment</b></p> <p><b>6d nails or screws</b> <b>8d nails or screws</b> <b>Dimensional lumber</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB.</p>	<p>Up to 41%</p>
<p><b>Roof Covering</b></p> <p><b>Asphalt shingles</b> <b>Wood shingles</b> <b>Clay or concrete tiles</b> <b>Metal panels</b> <b>Other roof covering</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB.</p>	<p>Up to 41%</p>
<p><b>Roof to Wall Connectors</b></p> <p><b>Clips</b> <b>Single or Double Wraps</b> <b>Toe Nails/Screws</b> <b>Structurally Connected</b> <b>Other roof to wall connectors</b></p> <p><b>How do I get this discount: (companies to provide answer)</b> Submit proof from a licensed contractor or certified inspector that the home meets all 2001 FCB.</p>	<p>Up to 41%</p>

## Calculating Your Discount

**There are several important facts that you must understand prior to estimating any discounts to which you may be entitled. They are as follows:**

First, the discounts for the construction techniques and features listed above are not cumulative. In other words, **you simply cannot add up the above items to arrive at your discount.** These construction techniques and features work together and your total discount is a function of all the property's features;

Second, as noted above, some of these construction techniques and features require independent certification from a licensed expert;

Finally, your policy premiums are generally separated into two parts, the "wind" portion and the "non-wind" portion. Any applicable discounts are applied only against the "wind" portion of your premium.

Now that we understand a little more about the application of the discounts, let's look at some examples. All of the examples below are for a residential structure. The policy premium is assumed to be \$1,000 prior to any discounts; the "wind" portion is \$600 and the "non-wind" portion is \$400.

**Example #1**

Construction techniques and features for a home constructed in 2003 located within 1,500 feet of the coastline:

- Complies with the minimum requirements of the 2001 Florida Building Code
- No Shutters
- No Hip Roof Shape

Applicable discount based on the techniques and features discount is 38 %

Policy Premium \$1000

Less (discount of 38 % X "wind" premium = (\$600))

**New Policy Premium after discounts \$772**

**Example #2**

Construction techniques and features for a home constructed in 2003 located within 1,500 feet of the coastline:

- Complies with the minimum requirements of the 2001 Florida Building Code
- Shutters
- Hip Roof Shape

Applicable discount based on the techniques and features discount is 43 %

Policy Premium \$1000

Less (discount of 43 % X "wind" premium = (\$600))

**New Policy Premium after discounts \$742**

**Example #3**

Construction techniques and features for a home constructed in 1999 located within 1,500 feet of the coastline:

- Asphalt shingles connected with 6d nails
- No Shutters
- No Hip Roof Shape

Applicable discount based on the techniques and features discount is 3 %

Policy Premium \$1000

Less (discount of 3 % X "wind" premium of \$600) (\$xxx)

**New Policy Premium after discounts \$982**

**Example #4**

Construction techniques and features for a home constructed in 1999 located within 1,500 feet of the coastline:

- Asphalt shingles connected with 6d nails
- Shutters
- Hip Roof Shape

Applicable discount based on the techniques and features discount is 34 %

Policy Premium \$1000

Less (discount of 34 % X “wind” premium of \$600)(\$xxxx)

**New Policy Premium after discounts \$796**

**Summary**

These examples represent only a few of the many possible combinations of construction techniques and features that exist. There may additional construction techniques and features that are not listed on this form because they are not common in residential construction. If you have further questions about the construction techniques and features herein or other construction techniques and features that could result in a discount, please contact your agent or the company at 800-999-1030.